

2023 AGRICULTURAL RESOURCE MANAGEMENT SURVEY

SURVEY CODE:

Costs and Returns
Report – Version 1
Project Code: 904
(10/10/2023)

www.agcounts.usda.gov



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National Agricultural Statistics Service
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Please make corrections to label name, address, and ZIP code, if needed.

NASS is collecting information on the costs and returns for operating a farm or ranch in the United States and it is essential that we collect this information directly from the producers to make the information as accurate as possible.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection and Statistical Efficiency Act of 2018, Title III of Pub. L. No. 115-435, codified in 44 U.S.C. Ch. 35 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response is **voluntary**.

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[If this operation is a partnership, please identify the other person(s) involved.]

Partner 1				Partner 2			
Partner Name				Partner Name			
Address				Address			
City	State	Zip	Phone Number	City	State	Zip	Phone Number
Partner 3				Partner 4			
Partner Name				Partner Name			
Address				Address			
City	State	Zip	Phone Number	City	State	Zip	Phone Number

Office Use Only											
Screening Box	Beginning Time (Military)		Total Points	R. Unit	Duplication Adjustor	Partner Stratum				Office Use Only	Number of Supplements
	Hours	Minutes				9922	9923	9927	9928		
0006	0004		0929	9921	0922	9922	9923	9927	9928	0009	0002

SECTION A LAND IN FARM / RANCH

For 2023, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. **(Include all cropland, idle land, Conservation Reserve Program (CRP), pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)**

ACRES OPERATED

	None	Number of Acres
1. How many acres of farm/ranch land were <u>owned</u> ? 0020	<input type="checkbox"/> +	
2. How many acres of farm/ranch land were <u>rented</u> or <u>leased from others</u> — (Exclude land used on an animal unit month (AUM) or fee per head basis under a grazing permit.)		
a. for a <u>fixed cash rent</u> payment? 0021	<input type="checkbox"/> +	
b. for a <u>flexible rent</u> payment? (Include hybrid rental arrangements where rent paid is based on a fixed cash payment plus some shared production.) 0022	<input type="checkbox"/> +	
c. for a <u>share</u> of the crop or livestock production? (Exclude hybrid rental arrangements.) 0023	<input type="checkbox"/> +	
d. for <u>free</u> ? 0024	<input type="checkbox"/> +	
3. How many acres of farm/ranch land were rented or leased <u>to others</u> ? (Include land rented for cash, for a flexible rent, for a share of crop or livestock production, or rent free.) 0025	<input type="checkbox"/> -	
		Total Acres
4. Then the TOTAL ACRES <u>in this operation</u> in 2023 were: <i>(Total Items 1 + 2a + 2b + 2c + 2d - 3.)</i> 0026	=	
5. How many of the (Item 4) acres were considered cropland in 2023? (Include land in government programs, fruit/nut/berry/nursery acres, and land planted to hay, including wild hay. Exclude CRP acres planted to trees.) 0063	<input type="checkbox"/>	

LAND RENTED FROM OTHERS

	None	Dollars
6. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2023 by this operation? (Include rent paid in 2023 for previous years and rent paid in advance. Exclude storage bins, to be reported in SECTION I, Item 21. Exclude grazing of livestock, to be reported in Item 7 below.) 0044	<input type="checkbox"/>	\$.00
7. Report any land this operation used (on a per head or AUM basis) that is administered either by: public or private agencies, industrial corporations, grazing associations, or rented from individuals on a short term grazing arrangement in 2023.		
a. In 2023, what were the total fees this operation paid for the use of publicly owned land on an AUM basis? (Include fees paid for privately owned land administered by a public agency through exchange-of-use.) 0045	<input type="checkbox"/>	\$.00
b. In 2023, how much did this operation spend on pasturing or grazing of livestock on privately owned land (railroads, another farm/ranch, etc.) used on a fee per head (AUM) or gain basis? 0046	<input type="checkbox"/>	\$.00
8. Report any crop or livestock SHARE RENT payments for land rented from others in 2023.		
a. What was the estimated total MARKET VALUE of your landlord's share of crop production from this operation in 2023? 0184	<input type="checkbox"/>	\$.00
b. What was the estimated total MARKET VALUE of your landlord's share of livestock production sold or removed from this operation in 2023? (Exclude shared livestock production not part of a land rental arrangement.) 0276	<input type="checkbox"/>	\$.00
9. What was the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2023? 0855	<input type="checkbox"/>	\$.00

LAND RENTED TO OTHERS

	None	Dollars
10. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2023 for acres rented TO OTHERS by this operation? (Include rent received in 2023 for previous years, rent received in advance, and government payments received from those acres. Exclude grazing of livestock, to be reported in SECTION H, Item 3b.) 0042	<input type="checkbox"/>	\$.00
11. For acres SHARE-RENTED to others, what was the total value of crop or livestock shares received in 2023 by this operation? (Include rent received in 2023 from previous years and government commodity payments received from those acres.) 0043	<input type="checkbox"/>	\$.00
12. What was the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2023? 0857	<input type="checkbox"/>	\$.00



HISTORIC CONSERVATION PAYMENTS

13. Has this operation ever received financial assistance from the Environmental Quality Incentives Program (EQIP) or the Conservation Stewardship Program (CSP)?0070 1 Yes 3 No

14. Has this operation ever received technical assistance from the Natural Resources Conservation Service (NRCS)?0071 1 Yes 3 No

CONSERVATION PRACTICES

15. For each of the conservation management practices listed below, report the total acres on this operation using this practice in 2023 in Column 1. Report those acres that were using the practice AND received a cost share or financial assistance payment in Column 2. (Conservation program payments are provided by USDA programs such as EQIP or CSP or similarly structured state or local programs. They provide financial assistance to help defray the cost of practice adoption.)

	1 Acres where practice was used in 2023 (regardless of payment)		2 Acres with conservation payment in 2023 (zero if no payment received)	
Tillage Practices				
a. No-Till (all crops) – production that leaves soil and crop residue undisturbed from last year’s harvest to this year’s planting and requires planting directly through the residue.	2570		2571	
b. Strip-Till (all crops) – tilling a narrow strip over row, leaving soil & crop residue between rows undisturbed.	2573		2574	
c. Other Conservation Tillage (all crops) – full-width tillage leaves at least 30% soil surface covered by crop residue at planting time (or the field has an annual Soil Tillage Intensity Rate (STIR) less than 80).	2576		2578	
Cover Crops				
d. Cover crops harvested for forage, whether grazed or not grazed	2583		2584	
e. Cover crops grazed but not harvested for forage	3010		3011	
f. Cover crops not grazed or harvested for forage	2580		2581	
Other Practices				
g. Double crop (both crops harvested for grain or seed)	2586		2587	
h. Nutrient management (based on a written plan)	2589		2590	
i. Integrated pest management (based on a written plan)	2592		2593	
j. Rotational or management-intensive grazing – prescribed movement of grazing animals between paddocks to manage forage productivity	2596		2597	
k. Riparian buffers/filter strips – planting of grasses, shrubs, trees or other vegetation along the border of the field to control erosion and reduce run-off into adjacent water bodies	2568		2569	

SECTION B ACREAGE, PRODUCTION, and CASH SALES

1. Were any crops harvested from this operation or did this operation receive any income from these crops in 2023? *(Include your landlord's share and crops grown under contract. Exclude crops grown on land rented to others.)*

0104

1 **Yes - Continue**

3 **No - Go to Item 3**

2. Report the acreage and production of crops harvested from this operation in 2023. Report quantity harvested in the unit specified, by crop. For income received from cash sales in 2023, report the dollar amount this operation received from any year's production after subtracting marketing expenses. *(Exclude contract sales or removals and landlord's share of sales in column 5.)*

1 CROP	2 How many acres were HARVESTED?		3 What was the total production? <i>(Include landlord share and amount used on operation.)</i>		4 How much of this operation's share of the total production was (will be) used on this operation for feed, seed, etc.?			5 How much was received in Cash Sales from any year's production? <i>(Exclude contract sales and landlord's share.)</i>		
	(Acres)		(Total Amount)		(Amount Used on Operation)			(Dollars)		
FIELD CROPS										
Corn for grain	0105		0106		Bu.	0107		Bu.	0108	\$.00
Corn for silage or greenchop	0109		0110		Tons	0111		Tons	0112	\$.00
Cotton, all types	0113		0114		Lbs.				0116	\$.00
Peanuts	0117		0118		Lbs.	0119		Lbs.	0120	\$.00
Potatoes <i>(report sweet potatoes in all other crops)</i>	0121	Acres Tenths	0122		Cwt.	0123		Cwt.	0124	\$.00
Rice	0125		0126		Cwt.	0127		Cwt.	0128	\$.00
Sorghum for grain or seed	0129		0130		Bu.	0131		Bu.	0132	\$.00
Sorghum for silage	0133		0134		Tons	0135		Tons	0136	\$.00
Soybeans	0137		0138		Bu.	0139		Bu.	0140	\$.00
Tobacco, all types	0141	Acres Tenths	0142		Lbs.				0144	\$.00
SMALL GRAINS										
Barley for grain or seed	0145		0146		Bu.	0147		Bu.	0148	\$.00
Oats for grain or seed	0149		0150		Bu.	0151		Bu.	0152	\$.00
Wheat, all types, for grain or seed	0153		0154		Bu.	0155		Bu.	0156	\$.00
DRY HAY CROPS										
Hay, dry, alfalfa and alfalfa mixtures	0157		0158		Tons	0159		Tons	0160	\$.00
Hay, dry, all others	0161		0162		Tons	0163		Tons	0164	\$.00
OTHER CROPS										
Canola	0165		0166		Lbs.	0167		Lbs.	0168	\$.00
Other oilseeds	0169		0170		Lbs.	0171		Lbs.	0172	\$.00
Sugarcane or sugarbeets	0173		0174		Tons	0175		Tons	0176	\$.00
Dry edible beans/peas/lentils	0177								0185	\$.00
Vegetables for processing	0178								0186	\$.00
All other vegetables and melons <i>(Exclude vegetables grown under glass or other protection.)</i>	0179								0187	\$.00
Fruits, nuts, and berries <i>(Include citrus.)</i>	0180				SQUARE FEET UNDER glass or other protection		ACRES in the OPEN	Tenths	0188	\$.00
Nursery and greenhouse crops <i>(Include hemp starts, Christmas trees.)</i>			0191			0192			0189	\$.00
All other crops not listed above <i>(Include hemp, sweet potatoes.)</i>	0182		2890 Specify crop(s)						0190	\$.00

UNSOLD COMMODITY INVENTORY

3. In 2023, did your operation own and store any unsold crops?

5705 ¹ **Yes - Go to Item 4** ³ **No - Go to Item 5**

4. Report the total quantity of unsold stored commodity held, both on-farm and off-farm, on March 1st, June 1st, September 1st, and December 1st of 2023. (**Exclude** any commodity under any type of marketing contract or under a CCC loan.)

CROP		March 1st		June 1st		September 1st		December 1st	
Corn (bushels)	on-farm	5706		5707		5708		5709	
	off-farm	5710		5711		5712		5713	
Soybeans (bushels).	on-farm	5714		5715		5716		5717	
	off-farm	5718		5719		5720		5721	
Wheat (bushels) - type: <input checked="" type="checkbox"/> 5791 1 <input type="checkbox"/> 2 <input type="checkbox"/> 3 <input type="checkbox"/> Durum Other spring Winter	on-farm	5722		5723		5724		5725	
	off-farm	5726		5727		5728		5729	
Other - specify: <input checked="" type="checkbox"/> 5792 Units specify 5793	on-farm	5730		5731		5732		5733	
	off-farm	5734		5735		5736		5737	

PRECISION AGRICULTURE

5. The following table lists various types of precision agriculture technologies used on farm and ranch operations. In column 2, mark **YES** or **NO** if you used that technology on your operation. If **YES**, in **column 3** list all the reasons why the technology was chosen. If **NO**, in **column 4** list all the reasons why the technology was NOT chosen.

(1)	(2)		(3)		(4)	
TECHNOLOGY	Did you use this technology? (1 = Yes, 3 = No)		List all the codes that match the reasons you CHOOSE to use this technology.		List all the codes that match the reasons you DID NOT CHOOSE to use this technology.	
Yield monitor	5738	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5739		5740	
Yield map	5741	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5742		5743	
Soil map	5744	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5745		5746	
Guidance auto-steering	5747	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5748		5749	
Variable rate applicator/technology	5750	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5751		5752	
Imagery from aircraft or satellite	5753	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5754		5755	
Unmanned aerial vehicles (i.e., drones)	5756	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5757		5758	
Robotic milking	5759	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5760		5761	
Sensors/accelerometers on individual livestock	5762	1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	5763		5764	

CODES for column 3

CODES for column 4

- | | | | |
|----------------------------------|------------------------------------|--|-----------------------------------|
| 1 - increase yields | 6 - improve soil conditions | 10 - costs too high compared to benefits | 13 - too complicated to use |
| 2 - save labor time | 7 - came standard on the equipment | 11 - DO NOT have broadband internet access | 14 - not accurate enough |
| 3 - reduce purchased input costs | 8 - reduce environmental impacts | 12 - benefits uncertain | 15 - not relevant to my operation |
| 4 - reduce operator fatigue | 9 - other | | 16 - other |
| 5 - broadband internet access | | | |

SECTION C LIVESTOCK INVENTORY, NUMBER SOLD/REMOVED, and CASH SALES

1. Were there any livestock or poultry on this operation for which you made day to day decisions in 2023 (regardless of ownership) or did this operation receive any income from livestock, poultry, or livestock products in 2023? *(Include your landlord's share & livestock/poultry grown for others on a contract basis. Exclude livestock/poultry grown or fed by someone else on a custom or contractual basis.)*

0247 **1 Yes - Continue** **3 No - Go to Section D**

2. Report the total number of livestock, poultry, and livestock products, by type. For income received in 2023, report the total dollars this operation received from cash sales after subtracting marketing expenses. *(Exclude contract sales or removals and landlord's share of sales in column 5.)*

1 LIVESTOCK	INVENTORY		SALES	
	2 On Dec. 31, 2023, how many [column 1] regardless of ownership were on hand? (Number)	3 On Dec. 31, 2023, how many [column 1] were owned by and located on or off this operation? (Number)	4 What was the total number of [column 1] sold or removed in 2023? (Number)	5 How much was received in Cash Sales of [column 1] from any year's production in 2023? <i>(Exclude marketing contract sales.)</i> (Dollars)
a. Beef cows <i>(Include beef heifers that have calved. Exclude heifers that have not calved, steers, calves, and bulls.)</i>	0255	0256	0254	1254 \$.00
b. Milk cows, including any dry cows <i>(Exclude any heifers not yet freshened.)</i>	0258	0259	0257	1258 \$.00
c. Other cattle and calves <i>(Include fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)</i>	0252	0253	0251	1251 \$.00
d. Total cattle and calves <i>(Items a + b + c)</i>	0261	0295	0260	1295 \$.00
(i) Of the total (row d, col. 5) dollars, how much was for breeding stock ? ^{1/}				0512 \$.00
(ii) Recognized gain/loss on sale of breeding stock . <i>(If a loss was incurred, indicate with a negative sign)</i>				0535 \$.00
e. Total milk sold in 2023 <i>(report in cwt)</i>			0270	Cwt 0510 \$.00
(i) Of the total (row e, col. 4) cwt, how much was certified organic milk ?			1528	Cwt 1298 \$.00
f. All hogs and pigs.	0263	0296	0262	1296 \$.00
(i) Of the total (row f, col. 5) dollars, how much was for breeding stock ? ^{1/}				0509 \$.00
(ii) Recognized gain/loss on sale of breeding stock . <i>(If a loss was incurred, indicate with a negative sign)</i>				0533 \$.00
g. All layers and pullets, including table and hatching	0249	0250	0248	0526 \$.00
(i) All eggs, including hatching eggs <i>(report in dozens)</i>			0266	Doz 0514 \$.00
h. Turkeys	0269	0298	0268	0515 \$.00
i. Broilers	0265	0297	0264	0513 \$.00
j. Other Poultry <i>(Include other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)</i>	0275	0299	0274	0516 \$.00
k. Other animals and other animal products <i>(Include sheep, goats, & their products (wool, mohair, & goat milk); horses, ponies, mules, burros, & donkeys; aquaculture; bees & honey; semen & embryo sales)</i>	0273	1273	0272	0517 \$.00
(i) Of the total (row k, col. 5) dollars, how much was for breeding stock ? ^{1/}				0528 \$.00
(ii) Recognized gain/loss on sale of breeding stock . <i>(If a loss was incurred, indicate with a negative sign)</i>				0534 \$.00

^{1/} Report breeding and non-breeding stock as defined on Tax form 1040F and form 4797.

SECTION D OTHER OPERATIONS GROWING, FEEDING, or RAISING LIVESTOCK FOR THIS OPERATION

1. In 2023, did any OTHER operations grow, feed, or raise livestock or poultry owned by this operation under a contract agreement where you are the contractor?
 0271 ¹ **Yes - Continue** ³ **No - Go to Section E**

1 What livestock or poultry were being raised or fed for this operation? [List type below.]	2 Commodity Code Office Use Only (Code)	3 What was the market value of [type] on hand on contractee operations on Jan. 1, 2023? (Dollars)	4 What was the estimated market value (at placement) of [type] placed under contract DURING 2023? (Dollars)	5 How much was paid to contractees for labor, management, and reimbursement for expenses? (Dollars)	6 How much were the GROSS receipts from [type] sold or removed under this contract? (Dollars)	7 On Dec. 31, 2023 what was the market value of unsold [type] remaining under contract? (Dollars)
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

SECTION E MARKETING and PRODUCTION CONTRACTS

1. Did this operation have **marketing** or **production** contracts for any commodities delivered¹ in 2023? (A marketing contract is a verbal or written agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula and market for the commodity. A production contract is an agreement setting terms, conditions, and fees to be paid by the contractor to the operation for the production of crops, livestock, or poultry.)
 3991 ¹ **Yes - Continue** ³ **No - Go to Item 3**

2. Report the commodities delivered in 2023 through **marketing** or **production** contract(s). List the quantities delivered and the final price/fee received. (Include the quantity delivered or removed under contract. Exclude money received from contractors as reimbursement for expenses. Exclude landlord shares (report in SECTION A) and marketing charges (report in SECTION I, Item 34).)

1 What commodities did this operation have MARKETING or PRODUCTION contracts for in 2023? [Write in commodities]	2 Commodity Code Office Use Only (Code)	3 Marketing or Production Contract? Marketing=1 Production=2	4 Quantity of this commodity delivered through this contract? (Exclude landlord's share.)	5 Unit Code (from list below) (Code)	6 What was (will be) the FINAL PRICE/FEE RECEIVED per unit by this operation for this commodity delivered under this contract? (Dollars & Cents)	7 What was the total dollar amount received in 2023 from this contract? (Total Dollars)
Commodity example	0000	0000	1 0000	10000 0000	04 0000	\$ 3 . 75 0000 \$ 37500 .00
	3927	3550	3928	3929	3930	\$. 3931 \$.00
	3932	3551	3933	3934	3935	\$. 3936 \$.00
	3937	3552	3938	3939	3940	\$. 3941 \$.00
	3942	3553	3943	3944	3945	\$. 3946 \$.00
	3947	3554	3948	3949	3950	\$. 3951 \$.00
	3952	3555	3953	3954	3959	\$. 3960 \$.00
	3961	3556	3962	3963	3964	\$. 3965 \$.00
	3966	3557	3967	3968	3969	\$. 3970 \$.00
	3971	3558	3972	3973	3974	\$. 3975 \$.00
	3976	3559	3977	3978	3979	\$. 3980 \$.00
	3981	3560	3982	3983	3984	\$. 3985 \$.00
	3986	3561	3987	3988	3989	\$. 3990 \$.00

If more space is needed, please use a separate sheet of paper.
 1/ "Delivered" includes commodities for which partial payment was made even if not physically delivered by December 31, 2023.

Unit	Code	Unit	Code	Unit	Code	Unit	Code
Pound	.01	Bin	.05	Dozen	.09	Barrel	.20
CWT	.02	Box	.06	Flat	.10	Acre	.22
Ton	.03	Bale	.07	Head / Bird	.11	Animal Space	.39
Bushels	.04	Carton	.08	Plant / Pot	.13	Kilogram	.40

INCENTIVES FROM COMMODITY BUYERS

3. Did your buyers (including cooperatives) require or encourage you to use sustainable livestock or crop production practices such as cover crops or reduced fertilizer application rates, or changes to livestock diets or feed additives through any of the following methods? Exclude certified-organic production.

- a. Contracts or agreements that specify the use of particular practices 2663 1 Yes 3 No
- b. Additional payments or price premiums 2664 1 Yes 3 No
- c. Technical information or production decision tools 2665 1 Yes 3 No
- d. Other methods 2666 1 Yes 3 No

4. If any of 3a - 3d are marked YES, is the arrangement related to carbon sequestration or GHG emission reductions?

5765 1 Yes 3 No

SECTION F ACCOUNTS RECEIVABLE & DEFERRED PAYMENTS

1. For each item below, report income received or the amount owed to the operation on the dates specified.
(Include cash sales, marketing contract sales, and production contract removals. Exclude crops in storage and not yet sold.)

[NOTE: Crops in storage and not sold as of the reference date should be reported in Section J, Item 3a.]

	None	Dollars
a. On January 1, 2023, what was the total dollar amount owed to this operation for all commodities produced and sold <i>(cash or contract)</i> before January 1, 2023? . . . 0885	<input type="checkbox"/>	\$.00
(i) How much did this operation receive from Item 1a during 2023? 0875	<input type="checkbox"/>	\$.00
b. What was the total dollar amount owed to this operation on December 31, 2023, for all commodities produced, sold <i>(cash or contract)</i> , delivered, or removed under contract in 2023 and earlier years? 0886	<input type="checkbox"/>	\$.00

SECTION G DIRECT SALES

1. During 2023, did this operation **produce and sell** any crops, livestock, poultry, or agricultural products **directly to**:
- Include all products, both unprocessed and processed (also known as **value-added**) produced by this operation.
 - Exclude commodities produced under production contracts and products purchased and resold.
 - Edible products are those sold as food for humans to eat or drink.
 - Non-edible products include, hay, livestock fed or raised, cut flowers not intended for consumption, Christmas trees, nursery products, wool, etc.

				Gross Value of Sales of Edible Products	Gross Value of Sales of Non-edible Products
a. Consumers (individuals who purchased your products from farmers markets, on-farm stores or farm stands, roadside stands or stores, CSA [Community Supported Agriculture], online marketplaces, etc.)?	1151	1	<input type="checkbox"/> Yes →	4170	5768
		3	<input type="checkbox"/> No	\$.00	\$.00
b. Retail markets (supermarkets, supercenters, restaurants, caterers, independently owned grocery stores, food cooperatives, etc.)?	1152	1	<input type="checkbox"/> Yes →	4172	5769
		3	<input type="checkbox"/> No	\$.00	\$.00
c. Institutions (k-12 schools, colleges or universities, hospitals, workplace cafeterias, prisons, foodbanks, etc.)?	1153	1	<input type="checkbox"/> Yes →	4165	5770
		3	<input type="checkbox"/> No	\$.00	\$.00
d. Intermediate markets (businesses or organizations in the middle of the supply chain marketing locally- and/or regionally-branded products, such as distributors, food hubs, brokers, auction houses, wholesale and terminal markets, food processors, etc.)?	4166	1	<input type="checkbox"/> Yes →	4167	5771
		3	<input type="checkbox"/> No	\$.00	\$.00

2. Report the TOTAL amount of marketing expenses paid by this operation in 2023 for the agricultural products produced and sold directly to consumers, retail markets, institutions, and/or intermediate markets in 2023.

INCLUDE

- Expenses paid by you and your landlords
- Expenses from raw and processed/value-added products
- Expenses from all edible and non-edible products

EXCLUDE

- Expenses not related to the farm business
- Any expenses paid by the contractor
- Expenses for food not produced and sold directly to consumers, retail markets, institutions, or intermediate markets
- Any operating expenses reported elsewhere in the survey

INCLUDE all expenses in the following areas in the TOTAL amount:

- Hired labor to support any post farmgate activities, such as Marketing, Processing, Distributing, or Selling farm products
- Transportation and distribution costs to market channel outlets (vehicle insurance, gas, depreciation costs, etc.)
- Market promotion and advertisement expenses (website, brochures, etc.)
- Equipment and supply expenses associated with market channel outlets (boxes, bags, coolers, crates, scales, tables, etc.)
- Food safety expenses (compliance costs, training, third-party auditing costs, etc.)
- Other marketing expenses (market fees, licenses, insurance, etc.) 5772

Total Amount	
\$.00

3. During 2023, did this operation produce and sell any processed or value-added products from its own agricultural production? Include all edible and non-edible value added products produced using only inputs from this farm business and sold to any entity.

INCLUDE

- jam, wine, cheese, meat, floral arrangements, cider, etc.
- milk, eggs, butter, fish, honey, jerky, baked goods

EXCLUDE

- products purchased and resold
- live animals
- farmed clams, oysters, crab, bulk honey

4592 1 **Yes - Continue** 3 **No - Go to Section H**

- a. How much was received in 2023 for the sales of the processed or value-added product(s)? 2727

Gross Value of Sales (Dollars)	
\$.00

- b. What share of the gross value of sales from processed or value-added products were sold directly to consumers, retail markets, institutions, and intermediate markets? 5773

Percent	
	%

SECTION H GOVERNMENT PAYMENTS & OTHER FARM RELATED INCOME

1. In 2023, did this operation receive or repay any Commodity Credit Corporation (CCC) loans?

0560 1 **Yes - Continue** 3 **No - Go to Item 2** None

Dollars	
\$.00

a. In 2023, how much was received for all commodities placed under CCC loans? . . . 0518

\$.00
----	-----

b. In 2023, what was the amount spent to repay all CCC loans?
 (Exclude interest, storage, and service fees.) 0519

\$.00
----	-----

2. In 2023, did this operation receive Federal, State or local farm program payments? *(Include government payments received through a cooperative and forgivable 'advances' from the Economic Injury Disaster Assistance program. Exclude CCC loan payments.)*

0563 1 **Yes - Continue** 3 **No - Go to Item 3** None

Dollars	
\$.00

a. In 2023, how much was received in Loan Deficiency Payments (LDPs), and Marketing Loan Gains (MLGs)? *(Include government payments received through a cooperative.)* 0529

\$.00
----	-----

b. In 2023, how many acres were enrolled and how much was received from each of the following programs?

	None	Acres	Dollars
(i) Conservation Reserve Program (CRP) 0565	<input type="checkbox"/>		0538 \$.00
(ii) Environmental Quality Incentives Program (EQIP) 0543	<input type="checkbox"/>		0540 \$.00
(iii) Conservation Stewardship Program (CSP) 0567	<input type="checkbox"/>		0566 \$.00
(iv) All other U.S. Federal conservation programs 0544	<input type="checkbox"/>		0541 \$.00

c. In 2023, how much was received from each of the following programs?

	None	Dollars
(i) Price Loss Coverage (PLC) program? <i>(Include government payments received through a cooperative.)</i> 0464	<input type="checkbox"/>	\$.00
(ii) Agricultural Risk Coverage (ARC) program? <i>(Include government payments received through a cooperative.)</i> 1493	<input type="checkbox"/>	\$.00
(iii) Dairy Margin Coverage (DMC) program? 2211	<input type="checkbox"/>	\$.00
(iv) Agricultural disaster payments? <i>(Include all disaster assistance programs such as Livestock Forage Disaster Program (LFP), Reimbursement Transportation Cost Payment Program (RTCP). Exclude pandemic assistance, Federal crop, dairy, and livestock insurance and other indemnity payments.)</i> 0537	<input type="checkbox"/>	\$.00
d. All other Federal, State or local program payments? <i>Please exclude Economic Injury Disaster Loans (EIDL) and instead report those in Section K Farm Debt on page 16.</i> 0545	<input type="checkbox"/>	\$.00

OTHER FARM RELATED INCOME

3. In 2023, what was the total income received by you (the producer) and all partners for:

	None	Dollars
a. custom work, machine hire, and other agricultural services provided by this operation for farmers and others? <i>(Exclude if this is a separate business.)</i> 0546	<input type="checkbox"/>	\$.00
b. grazing of livestock? <i>(Include payments for livestock pastured on a per-head basis, per-month basis, AUM basis, etc. Exclude contract arrangements previously reported.)</i> 0547	<input type="checkbox"/>	\$.00
c. sales of all forest products? <i>(Include firewood, timber, etc. Exclude maple syrup and Christmas trees.)</i> 0549	<input type="checkbox"/>	\$.00
d. sales of farm machinery and vehicles? <i>(Include farm share only.)</i> 0550	<input type="checkbox"/>	\$.00

- e. all insurance indemnity payments? **(Include indemnity payments for all Federal and other crop and livestock insurance, casualty insurance, hail insurance, vehicles and equipment and blanket insurance policies. Include indemnities received on the producer's dwelling, if owned by the operation)** 1494 None

Dollars	
\$.00
- (i) Of the (Item 3e) dollars, how much was received for Federal crop and livestock insurance? 0552

\$.00
----	-----
- f. cooperative patronage dividends and refunds? 0554

\$.00
----	-----
- g. proceeds from sales of farmland and other farm real estate owned by this operation only? 0558

\$.00
----	-----
- (i) What was the recognized gain/loss on the (Item 3g) sales of farmland and other farm real estate? **(If a loss was incurred, please indicate with a negative sign)**. . . 0559

\$.00
----	-----

(ii) How many acres were sold? 0561

Acres

- h. income from energy production (e.g. natural gas, oil, and wind turbines)? **Include** income from royalties, leases/fixed payments and one-time payments received in 2023. If none, skip to item i - all other farm related sources of income 0555 None

Dollars	
\$.00
- (i) Oil or natural gas 3012

\$.00
----	-----
- (ii) Wind 3013

\$.00
----	-----
- (iii) Solar 3014

\$.00
----	-----
- (iv) Energy Infrastructure (ex. pipelines, transmission lines, or substations not included in energy projects above). 3015

\$.00
----	-----
- (v) Other → *Please specify:* 3016

\$.00
----	-----

- i. all other farm related sources of income?
Include
- allotment or quota leases;
 - animal boarding;
 - sales of poultry litter and manure;
 - income from recreational activities such as hunting, fishing, tourism, etc.;
 - carbon credits;
 - State fuel tax refunds, tax refunds, real estate tax rebates for land preservation;
 - refunds of marketing expenses;
 - renting or leasing of livestock or machinery;
 - sales of value-added goods such as cheese, cider, jams, etc. if these are not part of a separate business;
 - hedging profits and losses and if a loss was incurred, please indicate with a negative sign;
 - earned interest from farm business-owned financial accounts **(Exclude income from household-owned financial accounts)** 0556 None

Dollars	
\$.00

4. In 2023, did the largest portion of this operation's total gross value of sales come from crops or livestock? **(If the operation had no sales in 2023, choose crops if the value of cropland on the operation exceeds the value of any livestock on the operation in 2023. Otherwise, choose livestock).**

0562 1 CROP 2 LIVESTOCK

SECTION I OPERATING & CAPITAL EXPENDITURES

In 2023, how much was spent for each item by the PRODUCER(S) and PARTNER(S): (Include only expenses related to this operation. Exclude expenses NOT related to this farm/ranch; expenses of performing custom work FOR others, if this is a separate business; and expenses on land rented to others.)

OPERATING EXPENSES in 2023

	None	Dollars	
1. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? (Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale without additional growth.) 0600	<input type="checkbox"/>	\$.00
2. nutrients, fertilizer, lime, and soil conditioners? (Include cost of custom application and organic materials. Exclude potting mixes, vermiculite, and sterilized soil.) 0606	<input type="checkbox"/>	\$.00
3. agricultural chemicals and biocontrols for crops, livestock, poultry, and general farm use? (Include biological pest controls and custom application costs.) 0612	<input type="checkbox"/>	\$.00
4. livestock purchases of –			
a. breeding stock for beef cattle, dairy cattle, hogs and sheep? 0621	<input type="checkbox"/>	\$.00
b. other cattle, calves, hogs and pigs? [Report other sheep in Item 4d.] 0624	<input type="checkbox"/>	\$.00
c. chickens and turkeys? [Report ducks and game birds in Item 4d.] 0627	<input type="checkbox"/>	\$.00
d. other livestock and poultry? (Include other sheep, lambs, bees, brood fish, fingerlings, eggs for hatching, goats, etc.) 0630	<input type="checkbox"/>	\$.00
5. leasing of livestock? (Include bees, bulls, dairy cattle, etc.) 0633	<input type="checkbox"/>	\$.00
6. purchased feed for livestock and poultry? (Include grain, hay, silage, mixed feeds, concentrates, etc.) 0636	<input type="checkbox"/>	\$.00
7. bedding and litter for livestock? 0639	<input type="checkbox"/>	\$.00
8. medical supplies, veterinary and custom services for livestock? 0642	<input type="checkbox"/>	\$.00
9. purchases for the farm business of –			
a. all fuels, oils and lubricants? (total of 9a(i) through 9a(vi) must equal Item 9a) 0663	<input type="checkbox"/>	\$.00
(i) diesel fuel? (Include biodiesel.) 0645	<input type="checkbox"/>	\$.00
(ii) gasoline and gasohol? (Include ethanol blends.) 0648	<input type="checkbox"/>	\$.00
(iii) natural gas? 0651	<input type="checkbox"/>	\$.00
(iv) LP gas (propane, butane)? 0654	<input type="checkbox"/>	\$.00
(v) oils and lubricants? (Include grease, hydraulic fluids, motor oils, transmission fluids, etc.) 0657	<input type="checkbox"/>	\$.00
(vi) all other fuel? (Include coal, fuel oil, kerosene, wood, etc.) 0660	<input type="checkbox"/>	\$.00
10. electricity for the farm business? 0675	<input type="checkbox"/>	\$.00
11. purchased water for irrigation? (Include irrigation assessments and fees.) 0696	<input type="checkbox"/>	\$.00
12. all other utilities, such as the farm share of telephone service, water purchased other than for irrigation, and Internet access? 0872	<input type="checkbox"/>	\$.00
13. farm supplies, marketing containers, hand tools and farm shop power equipment? 0702	<input type="checkbox"/>	\$.00
14. repairs, parts and accessories for motor vehicles, machinery and farm equipment? 0708	<input type="checkbox"/>	\$.00
15. maintenance and repair for the upkeep of all farm buildings, houses other than the producer's, land improvements, and all other farm/ranch improvements? 0714	<input type="checkbox"/>	\$.00
16. maintenance and repair of the producer's house if it was owned by the operation? 0726	<input type="checkbox"/>	\$.00
17. fees and any buy-up coverage for the Dairy Margin Coverage Program, including the \$100 administrative fee? 2702	<input type="checkbox"/>	\$.00
18. insurance for the farm business? 0729	<input type="checkbox"/>	\$.00
a. Of the (Item 18) dollars, how much was for Federal crop insurance? 0732	<input type="checkbox"/>	\$.00



(Continued) In 2023, how much was spent for each item by the PRODUCER(S) and PARTNER(S):

		None	Dollars	
19. interest and fees paid on debts —				
a. secured by real estate? (<i>Include interest paid on the producer's dwelling, if owned by the operation.</i>)	0738	<input type="checkbox"/>	\$.00
b. not secured by real estate? (<i>Include service fees on CCC loan redemptions.</i>)	0741	<input type="checkbox"/>	\$.00
20. property taxes paid on —				
a. real estate (land and buildings)?	0744	<input type="checkbox"/>	\$.00
b. livestock, machinery, and other farm production items?	0747	<input type="checkbox"/>	\$.00
21. renting or leasing of tractors, vehicles, equipment or storage structures?	0750	<input type="checkbox"/>	\$.00
22. vehicle registration and licensing fees?	0753	<input type="checkbox"/>	\$.00
23. depreciation expense claimed by this operation in 2023 for all capital assets?	0756	<input type="checkbox"/>	\$.00
a. Of the (Item 23) dollars, how much was claimed for breeding livestock?	0757	<input type="checkbox"/>	\$.00

The following table applies to items 24 and 25

Include	Exclude
<ul style="list-style-type: none"> • Cash wages • Incentives and bonuses • Payments to corporate officers and family members, including yourself and other producers if they received a wage 	<ul style="list-style-type: none"> • Draws by individual producers and partners • Wages paid for custom labor or contract work • Payments to pensions or retirement plans • Social Security on owner/producer
	Employer's share of: <ul style="list-style-type: none"> • Social Security and unemployment taxes • Health and life insurance • Worker's compensation

		None	Dollars	
24. CASH WAGES paid to hired farm and ranch labor?	0758	<input type="checkbox"/>	\$.00
25. Of the (Item 24) dollars, how much salary or wage was paid to — (total 25a + 25b + 25c + 25d + 25e must equal Item 24)				
a. you (<i>the principal producer</i>)?	0764	<input type="checkbox"/>	\$.00
b. your (<i>the principal producer's</i>) spouse? (<i>Even if your spouse is a producer, include his/her wages here.</i>)	0767	<input type="checkbox"/>	\$.00
c. other members of your (<i>the producer's</i>) household? (<i>Even if your other household members are producers, include their wages here.</i>)	0574	<input type="checkbox"/>	\$.00
d. other producers (<i>outside the producer's household</i>)? (<i>Those persons responsible for the day-to-day management decisions for this operation.</i>)	0770	<input type="checkbox"/>	\$.00
e. all other paid farm and ranch labor?	0773	<input type="checkbox"/>	\$.00
26. payroll taxes for hired labor? (<i>Include any amounts the farm paid for farm workers that are part of your (the producer's) household.</i>)	0705	<input type="checkbox"/>	\$.00
27. benefits for hired labor? (<i>Include employer's share of health insurance, pension or retirement plans, Worker's Compensation, etc.</i>)	0915	<input type="checkbox"/>	\$.00
28. contract labor? (<i>contract workers are paid by a crew leader, contractor, buyer, processor, cooperative or other person who has an oral or written agreement with a farmer/rancher</i>)	0782	<input type="checkbox"/>	\$.00
29. custom work such as — (<i>Custom work is work performed by machines & labor hired as a unit.</i>)				
a. hauling? (<i>Include all custom grain, livestock, milk, manure, and other custom hauling.</i>)	0776	<input type="checkbox"/>	\$.00
b. all other custom work done on this operation? (<i>Report custom livestock services in Item 8.</i>)	0791	<input type="checkbox"/>	\$.00
30. The cash value of all commodities and NON-CASH PAYMENTS for farm work provided to:				
a. workers who were members of your (<i>the producer's</i>) household? (<i>Include value of a percentage of crops, calves, etc. Exclude producer payments or draws.</i>)	0797	<input type="checkbox"/>	\$.00
b. workers who were NOT members of your (<i>the producer's</i>) household? (<i>Include value of a percentage of crops, calves, etc. Exclude producer payments or draws.</i>)	0798	<input type="checkbox"/>	\$.00
31. The market value of commodities produced and used on this operation for home consumption?	0799	<input type="checkbox"/>	\$.00
a. What percent of the (Item 31) dollars was for livestock and livestock products?	0800	<input type="checkbox"/>		%
32. professional or farm management services such as record keeping, accounting, tax and business planning, farm product advice, conservation practices, etc.?	0801	<input type="checkbox"/>	\$.00



(Continued) In 2023, how much was spent for each item by the PRODUCER(S) and PARTNER(S):

33. general business expenses? *(Include legal fees, permits, postage/shipping, advertising, other program fees, etc.)* Specify General Business Expenses & Amounts: None Dollars

<input type="checkbox"/>	0804	\$.00
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34. Marketing and storage expenses incurred by this operation? *(Include check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.)* . . . 0868 \$.00

CAPITAL EXPENSES in 2023

35. improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc.? 0807 \$.00

36. new construction and remodeling of dwellings, barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? 0810 \$.00

37. new construction or remodeling of the producer's dwelling, if owned by the operation? 0813 \$.00

For Items 38 through 45, report the **TOTAL NET COST** (after deducting the value of trade-ins, rebates & discounts) of the following items purchased in 2023 for the farm/ranch:

	None	Percent for farm/ranch use			Dollars	
			%			

38. Cars – *(Include new and used.)* 0817 % 0816 \$.00

39. Trucks – *(Include new and used trucks, pickups, sport utility vehicles, vans, campers and buses.)* 0819 % 0818 \$.00

40. ATVs, Side by Sides, UTVs, etc. 0814 % 3100 \$.00

41. Tractors – *(Include new and used.)* 0820 \$.00

42. Self-propelled equipment – *(Include implements and self-propelled equipment for livestock, dairy, or poultry production. Exclude tractors.)* 0821 \$.00

43. Other farm machinery, non-self-propelled farm equipment, pumps, and capital equipment for crop or livestock production. *(Include farm share only.)* 0822 \$.00

44. Office equipment, furniture, and computers that were placed on a depreciation schedule. 0823 \$.00

	None	Acres		Dollars	

45. Farmland and other farm real estate for expanding this operation 0802 0803 \$.00

46. All other capital expenditures. *(Include all other capital expenditures that were placed on a depreciation schedule.)* Specify Other Capital Expenditures & Amounts: None Dollars

<input type="checkbox"/>	0824	\$.00
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47. What other expenses did this operation have in 2023 that have not been recorded? *(Include potting soil.)* Specify Other Expenses & Amounts: None Dollars

<input type="checkbox"/>	0825	\$.00
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[NOTE: If land was rented from others reported in Section A, Land in Farm, please continue to Question 48. If no land was rented from others, please go to Section J, Farm Assets.]

In 2023, how much was spent for each item by the operation's LANDLORD(S):

OPERATING EXPENSES in 2023

	None	Dollars	

48. seeds, sets, plants, seed cleaning and treatments, transplants, trees and nursery stock? *(Include technology or other fees, seed treatments, and seed cleaning cost. Exclude items purchased for resale without additional growth.)* 0601 \$.00

49. nutrients, fertilizer, lime, and soil conditioners? *(Include cost of custom application and organic materials. Exclude potting mixes, vermiculite, and sterilized soil.)* 0607 \$.00

50. agricultural chemicals and biocontrols for crops, livestock, poultry, and general farm use? *(Include biological pest controls and custom application costs.)* 0613 \$.00

51. property taxes on real estate (land and buildings)? *(Include real estate taxes on the producer's dwelling, if owned by the operation)* 0745 \$.00

52. Marketing and storage expenses incurred by this operation? *(Include check-off, commissions, storage, inspection, ginning, etc. Include marketing expenses for contract sales.)* . . . 0869 \$.00

53. All other landlord expenses → Please specify. 2668 2669 \$.00

SECTION J FARM ASSETS

1. What was the MARKET VALUE of the following assets OWNED by this operation on December 31, 2023:
(Include owned assets on rented land.)

	None	Dollars
a. farm producer's dwelling, if owned by the operation? (Owned by the operation means the house is recorded as an asset in farm record books or deeded as part of the farm.) 0850	<input type="checkbox"/>	\$.00
b. all other dwellings? 0851	<input type="checkbox"/>	\$.00
c. all other farm buildings and structures? (Include barns and other livestock facilities, cribs, grain bins, greenhouses, silos, storage sheds, fences, corrals, etc.) 0852	<input type="checkbox"/>	\$.00
d. orchard trees and vines, nursery trees, and trees grown for woody crops? 0853	<input type="checkbox"/>	\$.00
e. oil, gas, and mineral rights 7101	<input type="checkbox"/>	\$.00
f. land? (Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.) 0854	<input type="checkbox"/>	\$.00

2. What was the ESTIMATED MARKET VALUE of the following on December 31, 2023:

a. trucks and cars owned by the operation? (Include farm share only) 0882	<input type="checkbox"/>	\$.00
b. tractors, machinery, tools, equipment and implements owned by the operation? (Include ATVs and UTVs) 0883	<input type="checkbox"/>	\$.00
c. stock in farm cooperatives and the Farm Credit System? 0884	<input type="checkbox"/>	\$.00

For each item below, report the MARKET VALUE(S) of the assets owned by the operation on the dates specified.

3. What was the ESTIMATED MARKET VALUE for the farm share of [item] on —

	None	Beginning of Year JAN. 1, 2023? (Dollars)	End of Year DEC. 31, 2023? (Dollars)
a. crops owned and stored on or off this operation? (Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay, silage, and nursery and greenhouse products not in the ground. Exclude trees and vines and crops under CCC loans.)	<input type="checkbox"/>	0888 \$.00	0889 \$.00
b. breeding livestock owned by and located on or off this operation? (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for breeding purposes. Exclude livestock being produced under contract on another operation (reported in Section D).)	<input type="checkbox"/>	0863 \$.00	0864 \$.00
c. non-breeding livestock owned by and located on or off this operation? (Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc., kept for non-breeding purposes. Include livestock products such as honey, mohair, and wool. Exclude livestock being produced under contract on another operation (reported in Section D).)	<input type="checkbox"/>	0876 \$.00	0877 \$.00
d. production inputs owned by this operation, such as processed feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies?	<input type="checkbox"/>	0878 \$.00	0879 \$.00
e. production inputs already used by this operation for cover crops or crops planted but not yet mature for harvest (also known as sunk costs), or the value of inputs used for production contracts that have yet to be delivered?	<input type="checkbox"/>	0880 \$.00	0881 \$.00

LIQUID ASSETS

4. What was the ESTIMATED MARKET VALUE of all other farm assets **not previously listed** on December 31, 2023? (Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, insurance indemnity payments due, balance of land contract sales, and any other farm assets not reported earlier. Exclude any personal debt owed to the producer(s).) 0887

None	DEC. 31, 2023 (Dollars)
<input type="checkbox"/>	\$.00

a. Do you have any liquid holdings over \$250,000 at a single banking institution? Include both farm business bank accounts and personal accounts. 5774 1 Yes 3 No

SECTION K FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2023, including any loans obtained in earlier years? *(Include seasonal production and other loans taken and repaid during 2023.)*

1080 **Yes - Continue** **No - Go to Item 5**

2. What was the total amount repaid on farm business loans taken out in 2023? *(Record any outstanding balances of loans taken out in 2023 in Item 3.)*

None	Dollars
0890 <input type="checkbox"/>	\$ <input type="text"/> .00

(Include only seasonal production and other short term farm loans.) 0890

3. To estimate the financial position of farms correctly and their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2023, including any line of credit. *(Include farm/ranch loans, debt on the producer's house if owned by the operation, Economic Injury Disaster Loans (EIDL), and multi-purpose loans used for both farm and non-farm purposes. Exclude CCC commodity loans and any loans used exclusively for non-farm purposes.)*

Lender Codes (Column 1)		Lender Codes (Column 1) (continued)		Loan Type Codes (Column 5)	
Lender	Code	Lender	Code	Type	Code
FARM CREDIT SYSTEM	1	Contractor	9	One year or less production or other loans	1
USDA Farm Service Agency (FSA)	2	Individuals	10	Non-real estate loan more than one year	2
Small Business Administration (SBA)	3	Credit Union	11	Real estate loans more than one year	
State & county government lending agencies	4	Any other lenders	12	excluding producer's house	3
Savings and loan associations, residential		Credit cards	13	Real estate loan more than one year only	
mortgage lenders	5	Other debts (such as unpaid bills, etc.)	14	for the producer's house	4
Commercial banks	6				
Life insurance companies	7				
Trade credit, including input suppliers, implement					
dealer, co-ops and other merchants	8				

1	2	3	4	5	6	7	8
Who is the lender?	What was the balance owed on January 1, 2023 including outstanding principal plus unpaid interest?	What was the balance owed on Dec. 31, 2023 including outstanding principal plus unpaid interest?	What was the interest rate on Dec. 31, 2023? <i>[Report in hundredths of a percent. Example: 9% = 09.00]</i>	What is the type of loan? <i>[From Loan Type Codes Above.]</i>	What year was it obtained? <i>[For refinanced loans, report year refinanced]</i>	What is the original term of the loan? <i>(Number of Years)</i>	What percentage is for expenses of running this farm operation? <i>(Percent)</i>
<i>[From Lender Codes Above.]</i> (Code)	(Dollars)	(Dollars)	(Percent)	(Code)	(Year) (YYYY)	(Number of Years)	(Percent)
1001	1050	1002	1003	1004	1005	1008	1006
	\$.00	\$.00	.				%
1010	1051	1011	1012	1013	1014	1017	1015
	\$.00	\$.00	.				%
1019	1052	1020	1021	1022	1023	1026	1024
	\$.00	\$.00	.				%
1028	1053	1029	1030	1031	1032	1035	1033
	\$.00	\$.00	.				%
1037	1054	1038	1039	1040	1041	1044	1042
	\$.00	\$.00	.				%

If more space is needed, please use a separate sheet of paper.

4. If you had farm loans **in addition to the five recorded above**, what is the total amount of debt from these loans owed on December 31, 2023? *(Include farm/ranch loans and debt on the producer's house if it is owned by the operation. Exclude any loans exclusively for non-farm purposes that are secured by assets of the farm/ranch.)* 1047

None	Dollars
1047 <input type="checkbox"/>	\$ <input type="text"/> .00

0999
Office Use Only

5. In 2023, what type of digital banking services did you use? Choose one. Digital banking refers to the use of either mobile or online banking. Mobile banking means banking with a smartphone, tablet, or other mobile device using an app; online banking means banking through a bank's website using a desktop or laptop computer.

- 5775
- 1 Only mobile banking 3 Both mobile and online banking
- 2 Only online banking 4 Neither mobile nor online banking – *Go to Item 8*

6. In 2023, for which finances did you use your online or mobile banking? Choose one.

- 5776
- 1 Only business finances 3 Both business and household finances
- 2 Only household finances

7. The table below is about your use of specific digital banking services. In column 2, check 'Yes' if you used the digital banking service listed in column 1 in 2023. Check 'No' if you did not use that digital banking service in 2023. If you marked 'Yes' to the service in column 2, answer column 3.

(1)	(2)		(3)	
Service	Did you use the digital banking service?		If YES , how has your use of these services changed since 2019? Check only one.	
Online bill pay	5777	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5778	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently
Sending money to another person/entity/business	5779	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5780	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently
Budgeting/personal finance management tools	5781	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5782	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently
Customer service	5783	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5784	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently
Applying for a loan from a commercial bank	5785	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5786	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently
Photo check deposit	5787	1 <input type="checkbox"/> Yes → 3 <input type="checkbox"/> No	5788	1 <input type="checkbox"/> Use about the same amount 2 <input type="checkbox"/> Use more frequently 3 <input type="checkbox"/> Use less frequently

8. On average, how often did you visit your bank in person in 2023?

- 5789
- 1 Weekly 2 Monthly 3 Quarterly 4 Once a year 5 Never



SECTION L PERSONAL CHARACTERISTICS and FARM MANAGEMENT

1. In 2023, how many men and women were involved in decisions for this operation (include family members and hired managers)? Exclude hired workers unless they were a hired manager or family member. 1571

Men	Women
1571	1574

2. Answer the following questions for up to four individuals who were involved in the decisions for this operation as of **December 31, 2023.**

	Person 1	Person 2	Person 3	Person 4
a. Full name	1836	4608	4609	1873
b. Is this person completing this form?	1610 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1611 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1612 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1613 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No
c. Sex	1926 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1263 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1283 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1614 1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female
d. What was this person's age on December 31, 2023?	1925 <input type="text"/> age	1262 <input type="text"/> age	1282 <input type="text"/> age	1615 <input type="text"/> age
e. Is this person of Hispanic, Latino, or Spanish origin?	1927 Hispanic, Latino, or Spanish origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	4624 Hispanic, Latino, or Spanish origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	4625 Hispanic, Latino, or Spanish origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1622 Hispanic, Latino, or Spanish origin 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No
f. Race.	<p>Mark one or more.</p> 2701 <input type="checkbox"/> White 5702 <input type="checkbox"/> Black or African American 5703 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe <input type="text"/> 2733 <input type="text"/> 2705 <input type="checkbox"/> Asian 5704 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	<p>Mark one or more.</p> 4627 <input type="checkbox"/> White 4628 <input type="checkbox"/> Black or African American 4629 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe <input type="text"/> 4630 <input type="text"/> 4631 <input type="checkbox"/> Asian 4632 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	<p>Mark one or more.</p> 4633 <input type="checkbox"/> White 4634 <input type="checkbox"/> Black or African American 4635 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe <input type="text"/> 4636 <input type="text"/> 4637 <input type="checkbox"/> Asian 4638 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander	<p>Mark one or more.</p> 1616 <input type="checkbox"/> White 1617 <input type="checkbox"/> Black or African American 1618 <input type="checkbox"/> American Indian or Alaska Native. Specify tribe <input type="text"/> 1619 <input type="text"/> 1620 <input type="checkbox"/> Asian 1621 <input type="checkbox"/> Native Hawaiian or Other Pacific Islander
g. What is the highest level of formal education this person has achieved?	<p>Mark one answer only.</p> 1257 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond	<p>Mark one answer only.</p> 4639 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond	<p>Mark one answer only.</p> 4640 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond	<p>Mark one answer only.</p> 5641 1 <input type="checkbox"/> Less than high school diploma 2 <input type="checkbox"/> High school 3 <input type="checkbox"/> Some college (<i>Include associates degree</i>) 4 <input type="checkbox"/> 4-year college graduate and beyond
h. At which occupation did this person spend the majority (50 percent or more) of his/her worktime in 2023?	<p>Mark one.</p> 1928 1 <input type="checkbox"/> Farm or ranch work 2 <input type="checkbox"/> Work other than farming or ranching	<p>Mark one.</p> 4611 1 <input type="checkbox"/> Farm or ranch work 2 <input type="checkbox"/> Work other than farming or ranching	<p>Mark one.</p> 4612 1 <input type="checkbox"/> Farm or ranch work 2 <input type="checkbox"/> Work other than farming or ranching	<p>Mark one.</p> 1623 1 <input type="checkbox"/> Farm or ranch work 2 <input type="checkbox"/> Work other than farming or ranching
i. Is this person retired from farming or ranching?	1924 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	4613 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	4614 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No	1624 1 <input type="checkbox"/> Yes 3 <input type="checkbox"/> No

	Person 1, continued	Person 2, continued	Person 3, continued	Person 4, continued
j. In what year did this person begin to operate ANY farm operation?	2834 <input type="text"/>	1261 <input type="text"/>	1281 <input type="text"/>	1628 <input type="text"/>
	Number living in household of Person 1	Number living in household of Person 2. Enter "0" if Person 2 was counted in the previous column.	Number living in household of Person 3. Enter "0" if Person 3 was counted in a previous column.	Number living in household of Person 4. Enter "0" if Person 4 was counted in a previous column.
k. How many people lived in this person's household in 2023?	2577 <input type="text"/> number	4641 <input type="text"/> number	4642 <input type="text"/> number	1637 <input type="text"/> number

3. From the persons listed above, please select the individual who is most responsible for decisions on this operation. This person will now be referred to as the "principal producer" in this and the remaining sections.

Enter the number of the column (either 1, 2, 3, or 4) that contains the "principal producer" you selected. 1855

Person Number
<input type="text"/>

4. Did the principal producer have a spouse at any point in 2023?

1205 1 **Yes - Continue** 3 **No - Go to Question 11**

5. Was this spouse listed in the columns above (Question 2)?

1856 1 **Yes** 3 **No - Go to Question 6**

➔ 5a. Enter the number of the column (1, 2, 3, or 4) that contains the principal producer's spouse and **then proceed to question 11.** 1857

Person Number
<input type="text"/>

6. Is the principal producer's spouse of Spanish, Hispanic or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

1220 1 **Yes** 3 **No**

7. What is the race of the principal producer's spouse? Mark one or more.

1224 **White** 1216 **Asian** 1214 **American Indian or Alaska Native**
 1218 **Black or African American** 1222 **Native Hawaiian or Other Pacific Islander**
 Specify tribe:

8. What was the spouse's age on December 31, 2023? 1206

Age
<input type="text"/>

9. What is the highest level of formal education achieved by the principal producer's spouse?

1260 1 **Less than high school diploma** 3 **Some college (include associate's degree)**
 2 **High school** 4 **4-year college graduate and beyond**

10. Was the principal producer's spouse involved in the decisions for this operation as of December 31, 2023?

1209 1 **Yes** 3 **No**

2001	<input type="text"/>
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11. On average, for each of the three-month periods during 2023, about how many hours per week (work and management time) did —

None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. you (<i>the principal producer</i>) work for this farm/ranch? (Include both paid and unpaid hours)	0828	0829	0830	0831
<input type="checkbox"/>	0480	0481	0482	0483
(i) of the hours in (a), how many were unpaid?				
b. your spouse (<i>the principal producer's</i>) work for this farm/ranch? (<i>Even if your spouse is a producer, include his/her hours here. Include both paid and unpaid hours</i>)	0832	0833	0834	0835
<input type="checkbox"/>	0580	0581	0582	0583
(i) of the hours in (b), how many were unpaid?				
c. all other producers and household members work for this farm/ranch? Enter TOTAL average hours worked by all other producers and household members. (Exclude the principal producer and spouse. Include both paid and unpaid hours)	0836	0837	0838	0839
<input type="checkbox"/>	1061	1062	1063	1064
(i) of the hours in (c), how many were unpaid?				
d. all other unpaid workers not previously reported work for this farm/ranch? Enter TOTAL average hours worked by all unpaid workers. (Include volunteers and interns. Exclude custom hire and contract labor.)	0840	0841	0842	0843
<input type="checkbox"/>				
e. all other paid workers not previously reported work for this farm/ranch? Enter TOTAL average hours worked by all paid workers. (Exclude custom hire and contract labor.)	0859	0860	0861	0862
<input type="checkbox"/>				

(Example: If the operation had 2 hired farm workers who were not household members who averaged 40 paid hours per week during Jan-Mar, report 80 for column 1 of Item 11e.)

12. Did the principal producer, principal producer's spouse, or any other member of the household work off the farm in 2023?

²⁶⁷⁰ 1 **Yes - Continue** 3 **No - Go to Section M**

13. Over the past year, how many hours per week did each of the following people spend working outside of this farm or ranch? (**Include time spent working for a wage or salary, or for a non-farm business. Exclude time spent commuting.**) —

None	Jan - Mar Hours / Week	April - June Hours / Week	July - Sept Hours / Week	Oct - Dec Hours / Week
a. You (<i>the principal producer</i>)	0488	0489	0490	0491
<input type="checkbox"/>	0588	0589	0590	0591
b. Your spouse (<i>the principal producer's spouse</i>)				
<input type="checkbox"/>	1069	1070	1071	1072
c. All other members of the household.				
<input type="checkbox"/>				

(Example: If two adult children live in the household and work off-farm, one for 40 hours/week and one for 20 hours/week, report 60 hours/week total.)

SECTION M TYPE OF ORGANIZATION

1. In 2023, was more than 50 percent of this operation owned by one of the producers of this operation, their household, or extended family?

Select "yes" if more than 50% of the assets of this operation are owned by any of the producers, members of his/her household, and/or other persons related to him/her by blood, marriage, or adoption, including relatives not residing in your household. Consider only farm or ranch assets owned – not rented or leased – by this operation, and exclude the assets held by non-family landlords and contractors.

1249 **Yes - Go to Item 1a** 3 **No - Go to Item 2**

a. Is the principal producer a member of the family that owns more than 50 percent of this operation?

5790 **Yes** 3 **No**

Number

2. In 2023, how many people owned this operation? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** the principal producer if he/she has an ownership interest.) 1246

Percent	%

a. What percent of the ownership interest did the principal producer and his/her household hold? (**Exclude** relatives not living in his/her household.) 1248

3. Was this operation organized as a Limited Liability Company (LLC) under State law?

1202 **Yes** 3 **No**

4. In 2023, what was this operation's legal status for tax purposes (*select only one*)?

1240 Family or individual operation (**Exclude** partnerships and corporations.)

2 Legal partnership operation (**Include** family partnerships.)

➔ a. Is this partnership registered under State law? 1204 **Yes** 3 **No**

Number

➔ b. How many partners are there in this operation? 1232

3 C-Corporation

4 S-Corporation

5 Other (**Include** estates, trusts, cooperatives, grazing associations, etc.)

5. In 2023, did any households, other than the principal producer's household, share in the net farm income of this business? (*Sharing can occur by receiving a share of profits/losses or, if incorporated, receiving corporate dividends.*)

1225 **Yes - Continue** 3 **No - Go to Item 6**

Number

a. How many other households shared in the net income of the farm business? 0976

6. Is this operation a C-Corporation or an LLC that chose to file as a C-Corporation in 2023?

1226 **Yes - Continue** 3 **No - Go to Item 7**

a. How much did the principal producer and his/her household receive in corporate dividends from this farming operation in 2023? (*If your operation is an LLC that elected to file for tax purposes as a C-Corporation, consider this as income here.*)
[Skip Item 7 and proceed to Section N.] 0975

Dollars
\$ <input type="text"/> .00

7. What percent of net income (whether profit or loss) were the principal producer and his/her household entitled to receive from this farming operation in 2023?

(*If the operation is an LLC that elected to report income for tax purposes as a pass-through, consider this as income here.*) 0974

Percent	%

2003	
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SECTION N FARM PRODUCER HOUSEHOLD – INCOME, ASSETS, & DEBT

Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code	Dollar Range	Value Code
\$0	01	\$10,000 – 14,999	10	\$80,000 – 99,999	19	\$1,000,000 – 1,499,999	28
\$1 – 499	02	\$15,000 – 19,999	11	\$100,000 – 124,999	20	\$1,500,000 – 1,999,999	29
\$500 – 999	03	\$20,000 – 24,999	12	\$125,000 – 149,999	21	\$2,000,000 – 2,999,999	30
\$1,000 – 1,999	04	\$25,000 – 29,999	13	\$150,000 – 199,999	22	\$3,000,000 – 4,999,999	31
\$2,000 – 2,999	05	\$30,000 – 34,999	14	\$200,000 – 274,999	23	\$5,000,000 – 7,499,999	32
\$3,000 – 3,999	06	\$35,000 – 39,999	15	\$275,000 – 349,999	24	\$7,500,000 – 9,999,999	33
\$4,000 – 4,999	07	\$40,000 – 49,999	16	\$350,000 – 499,999	25	\$10,000,000 and over	34
\$5,000 – 7,499	08	\$50,000 – 59,999	17	\$500,000 – 749,999	26		
\$7,500 – 9,999	09	\$60,000 – 79,999	18	\$750,000 – 999,999	27		

1. Use the **value codes** from the box above to answer the questions in Section N. (**Exclude farm income reported earlier.**) Which **value code** represents the total income received by the principal producer, spouse, and household in 2023 from –

SOURCE	PRINCIPAL PRODUCER INCOME (Value Code)		SPOUSE INCOME (Value Code)		TOTAL HOUSEHOLD INCOME (Value Code)	
	None	0950	None	0951	None	0952
a. all off-farm wages, salaries, and tips before taxes and withholdings?	<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
b. net cash income from operating another farm or ranch (net of depreciation)? (if a loss was incurred, please indicate with a negative sign)	<input type="checkbox"/>	0955	<input type="checkbox"/>	0956	<input type="checkbox"/>	0957
c. net cash income from operating any other business (net of depreciation)? (if a loss was incurred, please indicate with a negative sign)	<input type="checkbox"/>	0958	<input type="checkbox"/>	0959	<input type="checkbox"/>	0960
d. net cash income from renting farmland to others, excluding land rented to others from this operation? (Include rental of farmland that is not part of this operation, which may include whole farms or ranches owned by household members as well as smaller parcels of land. Include cash or share-rental income. If a loss was incurred, please indicate with a negative sign.)					<input type="checkbox"/>	0963
e. interest income?					<input type="checkbox"/>	0969
f. dividend income?					<input type="checkbox"/>	0966
g. total proceeds from the sale of farm and non-farm capital assets? (Include producer household's share only.)					<input type="checkbox"/>	0978
(i) recognized gain/loss on the sale of capital assets reported above? (Item 1g) (if a loss was incurred, please indicate with a negative sign)					<input type="checkbox"/>	0981
h. income from private pensions and private disability payments?					<input type="checkbox"/>	0939
i. income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)					<input type="checkbox"/>	0998
j. other off-farm sources of income?					<input type="checkbox"/>	0993

HOUSEHOLD SPENDING – (Please see VALUE CODES above.)

	None	Value Code
2. Which value code from the list above represents how much this household spent in 2023 on –		
a. food, including food away from home?	<input type="checkbox"/>	1105
b. rent payments for principal producer's dwelling, if not owned by the household (Item 3c below) or farm business (Section J, Item 1a has a zero value)?	<input type="checkbox"/>	1104
c. utilities and household supplies?	<input type="checkbox"/>	1106
d. non-farm transportation for the:		
(i) renting or leasing of vehicles for household use, public transportation expenses, etc.?	<input type="checkbox"/>	1107
(ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?	<input type="checkbox"/>	1119

	None	Value Code
e. health and medical expenses of:		
(i) health and/or dental insurance costs? (costs not covered by the farm operation or an off-farm employer)	1108 <input type="checkbox"/>	
(ii) out of pocket expenses for health and medical needs? (Include co-payments, co-insurance, deductibles, etc.)	1112 <input type="checkbox"/>	
f. contributions to personal insurance (including life, disability, and liability insurance but not including health, homeowner or vehicle insurance) and retirement plans including pensions and Social Security?	1109 <input type="checkbox"/>	
g. contributions to individuals outside of the household, including alimony, child support, gifts (not including bequests) and charitable contributions?	1110 <input type="checkbox"/>	
h. mortgage interest for producers who live in a dwelling owned by the household and not the operation? (Exclude any parts of mortgage principal.)	1120 <input type="checkbox"/>	
i. property taxes for producers who live in a dwelling owned by the household and not the operation?	1121 <input type="checkbox"/>	
j. all other family living expenses, such as non-farm household insurance payments, clothing and personal care products and services; house furnishings and equipment, education and child (or adult) care, entertainment (hobbies, recreation, and vacations)?	1118 <input type="checkbox"/>	

OFF-FARM ASSETS – (Please see VALUE CODES on page 22.)

3. Which value code on page 22 represents the total value of each of the following categories of off-farm assets owned by the producer and members of the producer's household on December 31, 2023, for – (Exclude assets of this operation, reported in Section J.)

	None	Value Code
a. financial assets held in non-retirement accounts? (Include cash, checking, savings, money market accounts, certificates of deposit, savings bonds, government securities, outstanding personal loans due to the producer or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.)	0953 <input type="checkbox"/>	
b. retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts)	0954 <input type="checkbox"/>	
c. producer's dwelling, if not owned by the operation? (not reported in Section J, Item 1a).	0984 <input type="checkbox"/>	
d. real estate and other personal (second) homes? (other farms, residential rental, commercial, and other real estate)	0985 <input type="checkbox"/>	
e. business not part of this farm?	0986 <input type="checkbox"/>	
f. all household vehicles? (Including household share of vehicles partly owned by the operation)	0982 <input type="checkbox"/>	
g. other assets not reported elsewhere?	0987 <input type="checkbox"/>	

OFF-FARM DEBT – (Please see VALUE CODES on page 22.)

4. Which value code on page 22 represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the producer and members of the producer's household on December 31, 2023, for (Include off-farm debt secured with farm assets. Exclude any debt household debt, credit cards, etc. reported in Section K, Farm Debt.)

	None	Value Code
a. mortgages on producer's dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credit secured by the producer's dwelling.)	0988 <input type="checkbox"/>	
b. mortgages on other real estate and other personal homes such as second homes? (Include mortgages, equity loans, and lines of credit secured by other real estate, including other farms, residential rental, commercial, and other real estate.)	0989 <input type="checkbox"/>	
c. loans on businesses that are not a part of this farm operation?	1101 <input type="checkbox"/>	
d. personal loans? (Include credit cards, auto loans, unpaid taxes, and medical bills.)	1102 <input type="checkbox"/>	
e. all other off-farm debt owed by the producer or household?	0983 <input type="checkbox"/>	

5. Which value code on page 22 represents the amount of off-farm debt owed by the producer or household members that was secured by farm assets?

1117 <input type="checkbox"/>	
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2022 INCOME AND EXPENSES

6. Which value code on page 22 represents the total farm sales last year (2022)? (*Total farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.*) 1113

Value Code
7. Which value code on page 22 represents the net operating income for this operation last year (2022)? (*cash income from all farm sources minus production costs and depreciation; if negative net operating income, please indicate with a **negative sign** before the value code*) 1114

Value Code
8. Which value code on page 22 represents the total off-farm income last year (2022)? (*wages, salaries, tips, interest, dividends, other public sources, etc. before taxes, income from operating another farm, income from operating any other business; if negative off-farm income, please indicate with a **negative sign** before the value code*) 1115

Value Code

2002	
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SECTION O CONCLUSION

1. **Survey Results:** To receive the complete results of this survey on the release date, go to: https://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/

To have a brief summary emailed to you at a later date, please enter your email address:

1095

2. In case we have questions, please provide your contact information.

9912 Respondent Name <input style="width: 380px; height: 25px;" type="text"/>	9911 Respondent Phone <input style="width: 220px; height: 25px;" type="text"/>	Check if cell phone <input type="checkbox"/>
---	--	--

9937 Operation E-mail (if different from above) <input style="width: 380px; height: 25px;" type="text"/>	9936 Operation Phone <input style="width: 220px; height: 25px;" type="text"/>	Check if cell phone <input type="checkbox"/>
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9910 Date Completed (MM-DD-YY):

Thank You for Your Participation!

Office Use Only				
Ending Time (Military)		OR	Total Time	
Hours	Minutes	0008	Hours	Minutes
0005				

Office Use Only									
Response		Respondent		Mode		Enum	Eval	Field Office Use	Optional
1-Comp	9901	1-Op / Mgr	9902	1-Mail	9903	9998	9900	0093	0003
2-R		2-Sp		2-Tel					
3-Inac		3-Acct / Bkpr		3-Face-to-Face					
		4-Partner							
		9-Other							
								Office Use for POID	
								9989	

Name